

# Forensic Data Analytics – Concepts and How to Apply Within an Organization

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# Learning Objectives

At the end of this session, you will be able to:

- Discuss how forensic data analytic techniques can be used in investigations and audit procedures
- Discuss how to utilize knowledge of the internal control environment, the common types of fraud to develop a risk-based approach
- Recognize some of the commonly used tools

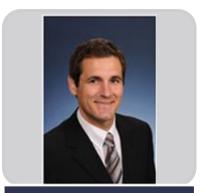




# **Speaker Introduction**

Principal CLA's Digital Practice

He is an experienced financial consultant specializing in business analytics and digital transformation. He is backgrounded in fraud and misconduct investigations, forensic data analysis, litigation consulting, and fraud risk management.



Ryan Merryman CPA/CFF/CITP, CFE





### Using a Data Analytics Methodology

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# **Risk Based Approach to Analytics**

- Systematically identify greatest risk areas specific to your organization
- Tailor analytics to assess and better understand those areas
- Readily analyze 100% of the data rather than relying on samples
- Compare results across time, by location, by business unit, by supervisor, etc.



# Data Analysis Methodology – 5 Phases



Methodology can be used for proactive and reactive data analysis. The following are common areas:

- Accounting General Ledger/ Journal Entries
- Accounts Payable
  - Vendor Management
- Procurement Cards
- Travel & Entertainment
- Payroll





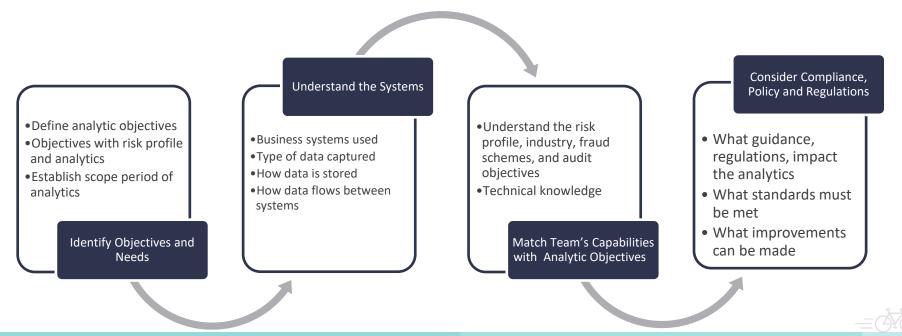
# Additional Strengths:

- Analytics can be designed and run in an automated and recurring fashion as needed. Core analytics could be performed in near real-time.
- The flexibility to run ad-hoc analytics will be available for auditors and managers to dig into and extract further information when desired.
- The analytics can take information from just about any system and in many different data types.
- The CLA methodology is not contingent on one software package. Often, a combination of analytics software packages provide the best results. For example,
  - analytics are performed in one software such as IDEA
  - reporting and visualization is done in another such as Excel/Power BI
  - Software become obsolete, whereas proven methodologies evolve over time



# Planning

**Planning** is required to ensure that analytics are well directed and focused on accomplishing objectives



# Initial Risk Assessment

**Risk assessment** finds and evaluates the risks facing your organization and enables the design of analytics to address those risks

 A comprehensive risk assessment conducted by key members of management (and CLA where applicable) is critical to conducting an effective and efficient data analytics





# Data Acquisition

**Data acquisition** is the process by which the team obtain information from your systems:





#### Technical Data Analytics - Design and Perform Tests

Analytic tests selected from the following five categories will provide insight into the areas being examined.

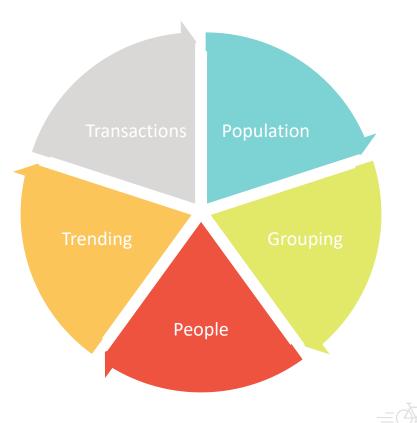
**Population Analytics** – Conducted to gain an understanding of the entire population.

**Grouping Analytics** – Summarize transactions into meaningful groups.

**People Analytics** – Designed to provide insight into who benefits from a transaction and who is responsible for the transaction.

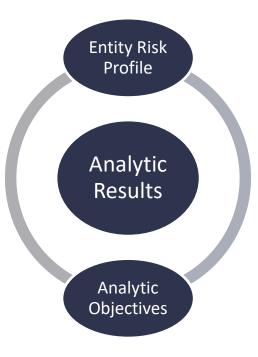
**Trending Analytics** – Provide interpretive value by showing data results over time.

**Transaction Analytics** – Isolate transactions exhibiting particular traits or have a certain "DNA". Rules based review.





# **Interpreting Results**



- Compare results to the initial risk assessment and expectations while considering analytic objectives
- Follow up on exceptions to better understand these transactions
- Data analysis results are unpredictable, therefore flexibility must be built into the work plan
- Continuously reassess results and risks and refine analytics



# 4 Pillars of Success for Data Analytics Practice

Training	Resources	Organizational Leadership Commitment	Review of Work/Support				
<ul> <li>The methodology</li> <li>Applicable Risks</li> <li>Software and Technical Data Analytics</li> </ul>	<ul> <li>Provide a library of tools for the practitioner</li> <li>Leverage Past Success and Best Practices</li> </ul>	<ul> <li>Great messaging from leadership</li> <li>Integration of Data Analysts into a cohesive team</li> </ul>	<ul> <li>Application methodology requires review and support of leadership and team effort</li> <li>Constant reevaluation and process improvement</li> </ul>				
Strategic Involvement of CLA							



# Training the Team:

#### Value of the training

- Group/collaborative
- Management participation
- Data literacy for the entire group
- All know and understand the process and sub-roles
- Knowledge of the process held with the group rather than one individual, or small group of individuals
- Future ability to perform testing independently as desired
  - Recurring
  - Ad hoc
  - Customized







### What is Alteryx?

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### A Unified Analytics Platform

With Alteryx Designer, the power to solve is a simple drag-and-drop experience. Solve any analytic use case, regardless of your skillset, and see outcomes in record time.



#### Prepare, blend, and analyze data

See how easy it is to prep, blend, and analyze data from any data source. Automate reporting, predictive, geospatial analytics, and more.



#### Low-code, no-code modeling & data science

Create advanced predictive and analytic models using dozens of no-code, low-code building blocks. Experience "expert mode" using integrated R and Python tools.



#### Location intelligence

Deepen analysis with location intelligence. Easily incorporate geographic information, connect to industry data sources, and enhance spatial and demographic analysis without code.





# BREAKING UP THE LANDSCAPE THE WHAT

#### **Data Exploration**

Data is provided by the Business & IT First Line Support is provided by the Business

Functionally this swim lane represents the freedom to analyze data at one's own discretion. "Data Exploration" is all about agility and use cases in this lane may or may not even ever by published to Alteryx Server, as many "Data Exploration" use cases can be one-time analyses.

#### Self-Service Analytics

Data is provided by IT First Line Support is provided by the Business & IT

Functionally this swim lane represents the balance between analytic agility and productionalized reliability. Use cases can evolve from the Data Exploration swim lane or originate here. Use cases in this swim lane are published to Alteryx Server (scheduled or for on-demand execution).

#### **Full-Service Analytics**

Data is provided by IT First Line Support is provided by the IT

Functionally this swim lane represents IT Managed analytics and reporting solutions. Use cases can start as a Full-Service Analytics request, but most often Use Cases 'evolve' into the Full-Service Analytics swim lane after maturing through the Self-Service swim lane.



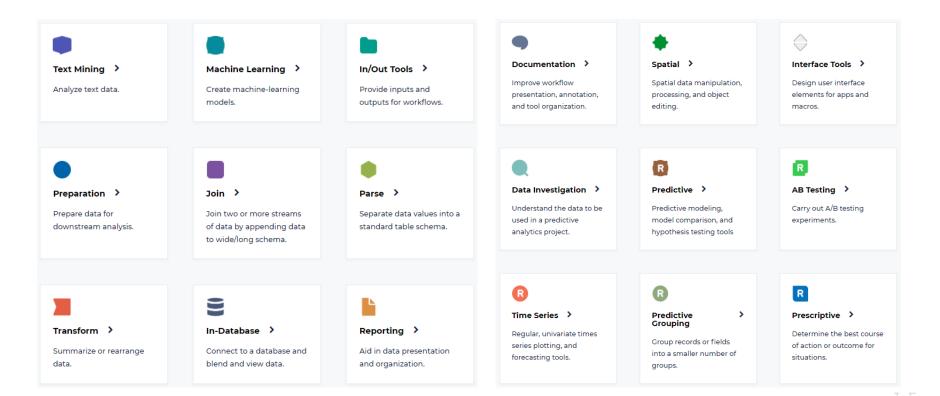
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### Alteryx Designer Overview – Canvas

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# **Tool Categories**







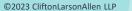
### What is IDEA (CaseWare)?

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# Tools of Trade: IDEA

- IDEA<sup>®</sup> Data Analysis Software is a comprehensive, powerful and easy-to-use data analysis solution designed by audit experts.
- IDEA accelerates data analytics, provides a more user-friendly experience and enables deeper insights in a timely, costeffective manner for more informed business decisions

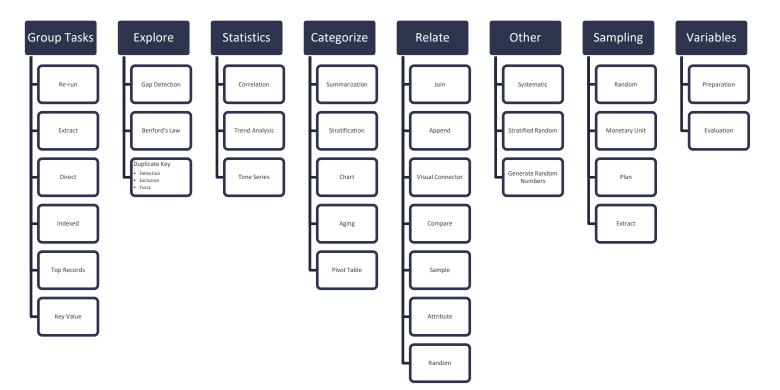




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### IDEA Functions – Data Interrogation – Audit Analytics







### What is Power BI?

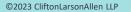
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# Tools of Trade: Power BI

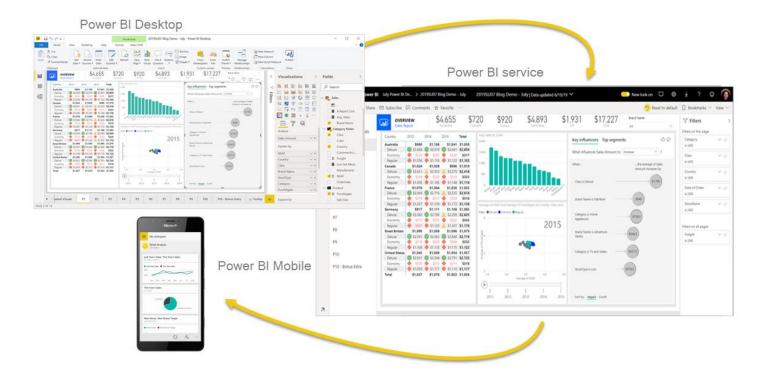
Power BI is a collection of software services, apps, and connectors that work together to turn your unrelated sources of data into coherent, visually immersive, and interactive insights.

- A Windows desktop application called Power BI Desktop.
- An online SaaS (Software as a Service) service called the Power BI service.
- Power BI mobile apps for Windows, iOS, and Android devices.





# Integrated to Tools to Deliver:







# Power BI – Importing Data

Power Query – Powered by M Code

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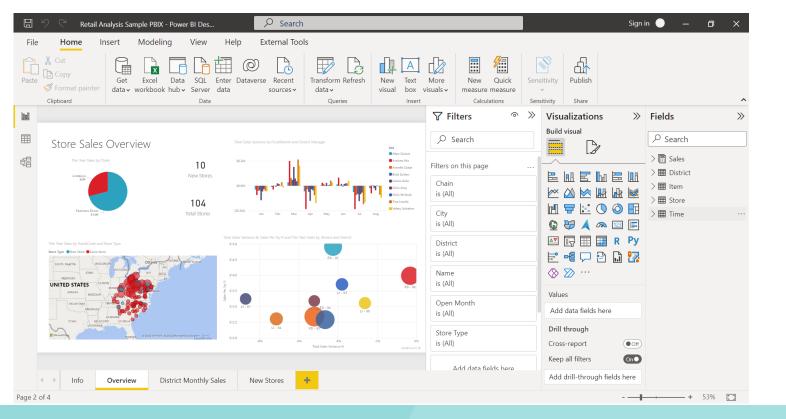


### Power Bi – Data Model





# Power BI Desktop – Visualization Canvas





### Power BI – Measures

#### DAX

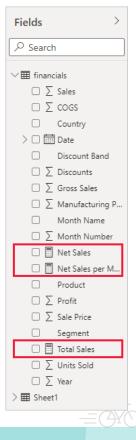
Projected Sales = SUM('Sales'[Last Years Sales])\*1.06

#### What is DAX?

DAX is a collection of functions, operators, and constants that can be used in a formula, or expression, to calculate and return one or more values. Stated more simply, DAX helps you create new information from data already in your model.

#### Why is DAX so important?

It's easy to create a new Power BI Desktop file and import some data into it. You can even create reports that show valuable insights without using any DAX formulas at all. But, what if you need to analyze growth percentage across product categories and for different date ranges? Or, you need to calculate year-over-year growth compared to market trends? DAX formulas provide this capability and many other important capabilities as well. Learning how to create effective DAX formulas will help you get the most out of your data. When you get the information you need, you can begin to solve real business problems that affect your bottom line. This is the power of Power BI, and DAX will help you get there. *Source: Microsoft.com* 







### Fundamental Data Analytic procedures that can be performed Proactively

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# Types of Frauds and Functional Areas of Analysis (1 of 2)

Accounts Payable	P-Cards	Payroll	Travel and Entertainment Expense	Journal Entries
Fictitious vendors Employee vendors Fictitious, inflated and / or duplicate invoices Structured payments Conflicts of interest Foreign Corrupt Practices Act Kickbacks / Bid-rigging	Duplicate purchasing and reimbursement schemes Unauthorized and/or improper purchases Unauthorized users Unauthorized SIC codes Foreign Corrupt Practices Act	Ghost employees Improper supplemental payments Improper bonus or incentive compensation payments Inflated salaries Inflated hours	<ul> <li>False or inflated reimbursement submissions</li> <li>Improper use of corporate credit card</li> <li>Purchase for personal use</li> <li>Duplicate purchasing and reimbursement schemes</li> <li>Foreign Corrupt Practices Act</li> </ul>	Unbalanced journal entries Improper management override Improper expense capitalization Improper revenue recognition Entries to unusual or seldom used accounts Improper or unauthorized user activity Entries during non-business hours



# Types of Frauds and Functional Areas of Analysis (2 of 2)

Accounts Receivable	Loan Portfolio	Revenue	Non- Financial
Fictitious customers	Fictitious businesses	False or inflated sales	Weblog analysis
Lapping Credit balance fraud	Insufficient loan documentation/ preferential terms Employee Related	Fictitious customers Improper commission or bonus payments	Building access logs Computer print
Offsets with unauthorized or improper expenses Improper AR aging	Party Relationships Improper Write Offs Loan Lapping	Revenue recognition abuses including channel stuffing, liberal return policies or bill and hold schemes	Client proprietary database analysis



# General Ledger

- Ensure reconciliation and completeness of systems and subledgers flowing to the trial balance
- Assess and review the activity of subledgers, understand manual vs. automated
- Identify user access, user threshold level controls and consistency of access and control across the organization
- Trend results over time, such as monthly:
  - Account level results
  - Business unity level results
  - Geography based results
  - Relevant Revenue and Expense groupings
- Identify suspicious entries such has transactions to suspense accounts, reversals, or entries occurring with strange timing



# Cash Disbursement

- Understand vendor relationships,
  - o Identify key vendors
  - Identify new/unapproved vendors
  - Identify related party vendors
  - o Identify vendors receiving suspicious recurring or one-time payments
- Reconcile Inter-company and Inter-branch transactions
- Identify duplicate payments
- Identify payments that were structured to evade threshold level controls
- Identify unapproved disbursements
- Understand out of sequence payments
- Understand compliance with threshold level controls
- Analyze disbursements by vendor type, review for reasonableness
- Trend vendor level disbursements by time period to identify increasing or strange trends





## Payroll

- Ensure all paid employees are on the appropriate approved lists
- Ensure paid employees are receiving correct salary and hourly rates
- Analyze and understand overtime payments
- Identify payments made before hire date over after term date
- Understand bonus, commission and other non-standard payments
- Analyze pay and pay rates by:
  - Business Unit
  - Geography
  - Job Function
- Understand headcount by functional area
- Identify manual adjustments to payroll
- Ensure hours logged in timekeeping software is reasonable, identify employees with excessive overtime
- Review employee master file for:
  - Unusual updates and changes
  - Multiple employees that share contact information and/or bank accounts
  - Missing or unusual personal information
  - Assess Active and Inactive employees for reasonableness



## **Travel and Expense Reimbursement**

- Group payments by meaningful classifications, such as hotel, airfare, meals, mileage, transportation, etc.
- Group payments by meaningful classifications, such as administrative, sales, production, etc.
- Group payments by employee,
- Identify duplicate submissions. This can be run on invoice number, amount, employee, month, description.
- Conduct digital frequency testing. Often, transactions that occur more often than expected are a result of subjective or created amounts. Look for evasion of approval limits, irregular amounts and number invention.
- Identify payments made outside of understood business hours.
- Organizations commonly use credit cards for business expenses. Each credit card transaction will include a Standard Industry Code (SIC), which classifies the expense by meaningful type, such as airfare, lodging, dining, etc. These codes can be used to analyze expenses
- Identify gifts and charitable donations.
- Identify Multiple Gifts to the same person
- Identify instances where the submitter is the same as the approver
- Identify excessive cash reimbursements
- Understand excessive mileage
- Identify abuse and non-compliance with policies





Polling Question: Which functional area is the biggest challenge?

- Accounts Payable
- Procurement Cards
- Payroll
- Travel and Entertainment Expenses
- GL/Journal Entries
- Accounts Receivable
- Other?

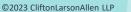




# Polling Question: I have explored using data analytics in my internal audit department?

- Yes We couldn't live without data analytics
- Yes We are in early stages
- Yes We struggled with finding a solution
- No I'd like to start thinking about it
- No No need/NA



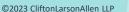


# Hypothetical CLA levels of Assistance

Analytic Areas:	Year 1	Year 2	Year 3
General Ledger	100%	100%	50%
Cash Disbursements & Procurement	100%	50%	25%
Payroll	100%		100%
Travel and Entertainment Expenses	100%	50%	25%

- Transition performance of data analytics over time to Internal Audit through training
- Reduced reliance on CLA to perform Data Analytics through: design -> perform -> interpret
   -> train -> refine
- CLA available to consult always as needed







### Proactive Application of Data Analytics: Techniques to Apply to Multiple Populations to Address Risk

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## Pre and Post Data Analytic Approach

#### Pre-Data Analytics

- Segmented by business unit, time period, geography
- Sample Based Approach
- Time consuming
- Limited findings and measurement of policy adherence
- Results and insights not utilized outside of internal audit group

#### Post -Data Analytics

- Holistic enterprise wide scope, includes 100% of transactions
- Utilize long periods of results to generate better understand and identify anomalies
- Deploy a Risk-Based Approach
- More Efficient and periodic reporting; can be done near real time
- Actionable measurement of compliance
- Insights valued and utilized by the management outside of internal audit
- Abuses identified more timely resulting in cost savings



#### Steps 1 and 2: Planning and Data Acquisition

Planning and Risk Assessment – Involved a short face to face meeting

- Policy Non-compliance
- Fraudulent submission
- Have better insights into:
  - Cash transactions that were generally low visibility
  - Expense types
  - Seasonality
  - Spending levels by business Unit
  - Understand Key Vendors
- Data Acquisition
  - Concur, readily available
  - Employee Time Records
  - Others building access logs, network logs





### Steps 3 and 4: Data Analysis and Interpretation

- Data Analysis was performed in approximately four hours, that same day and on the plane home. Analytics of the following types were performed:
  - Population
  - Trending
  - Grouping
  - People
  - Specific Risk
- Collaborative Interpretation of Results face to face brainstorming and review meeting took place, key analytics were walked through and explained, the organization's specific considerations were included into the analysis in real time to refine and improve analysis.



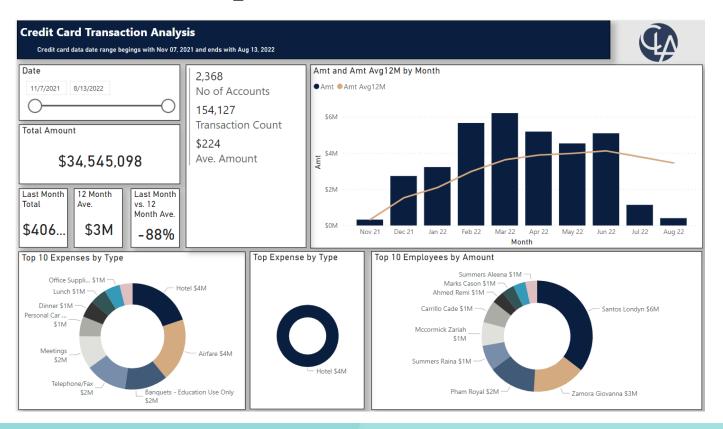


# Travel and Entertainment Card – Continuous Monitoring

	<u>Í</u>		
	Demo Credit	_	
	Credit card data date range begings with	Nov 07, 2021 and ends with	Aug 13, 2022
Overall	Overall analysis, with monthly results and Top 15 Expense Types and Users. Provides drill-through to both Employee and Expense Type results.	Outlier	Expense Type statistics and results. Includes an Outlier analysis that shows distribution of results, their relationship to policies and outlier transactions.
Employee	Employee detailed results by Job Title and Month. Includes top transactions by month, as well as relationship to Expense Type.	Duplicate Transactions	Duplicate transaction detail by vendor, employee, and source file broken out into different tables and visuals for summarized and granular analysis.
Expense Type	Expense Type results by Employee and Month. Includes top transactions by month, as well as relationship to Vendor.	Round Dollar Transactions	Round dollar transaction detail by vendor, employee, and source file broken out into different tables and visuals for summarized and granular analysis.
Vendor	Vendor results details and statistics. Includes relationship to Expense Type and Employee, as well as tooltips for top users.	Exception List	The exception list contains a table of transactions that have been flagged by at least one business rule.



## Overall View – Population information





## Employee Overall

Employee A			021 and ends w	/ith Aug 13,	Go	to: Alexa	nder Leg	jend Activ		Employee Name	8	11/7/2021 8/13/2	2022
Amt by Job Title	5								-			2368	
Administrator \$8M			anager M		Expande \$6M	d Duties DA	S: Pi	ssistant Manag 3M ractice Manage 2M	er of Opera		Regi Per	Cnt of Employee 10665 Cnt of Vendors 154,127 Count	¥5
*Right-Click - to drill	-through to L	Employee Deta	il								۰ (		
Employee Name	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22 Tr	Expense Type	Amt	Amt /
Santos Londyn	\$43,362	\$201,456	\$385,537	\$516,112	\$768,355	\$537,442	\$634,794	\$2,685,402	\$257,597	\$63,840	Hotel	\$3,643,207	\$
Zamora Giovanna	\$12,126	\$96,314	\$262,683	\$417,864	\$459,985	\$515,824	\$434,460	\$305,834	\$151,608		Airfare	\$3,527,957	\$
Pham Royal	\$6,316	\$1,233,633	\$62,374	\$564,650	\$152,045	\$61,265	\$215,882	\$68,025	\$10,171		Suspense - PCARD	\$2,562,575	\$82,
Summers Raina	\$13	\$177,260	\$209,391	\$107,408	\$289,197	\$207,800	\$235,332	\$28,118	\$23,387	1.1	ACCTNG ONLY		
Mccormick Zariah	\$7,155	\$11,105	\$31,284	\$364,221	\$295,679	\$133,265	\$74,447	\$264,148	\$694	1.1	Banquets - Education U	Jse \$2,408,433	\$19,
Carrillo Cade	\$49,000	\$26,594	\$120,813	\$373,013	\$268,454	\$208,414	\$71,756	\$1,598		1.1	Only		
Ahmed Remi		\$543	(\$18,808)	\$260,043	\$324,878	\$2,744	\$17,810	\$43,653	\$67		Telephone/Fax	\$2,325,372	
Marks Cason	\$8,242	\$35,606	\$65,447	\$83,386	\$112,997	\$138,282	\$74,930	\$100,218	\$8,346	\$515	Meetings	\$1,844,642	
Stevens Alina	\$27,247	\$41,759	\$97,498	\$130,998	\$145,347	\$121,459	\$42,921	\$7,952	\$1,246		Personal Car Mileage	\$1,116,544	
Summers Aleena	\$12,910	\$38,276	\$67,539	\$87,055	\$101,786	\$112,819	\$86,919	\$66,153	\$18,438	\$1,215	Dinner	\$938,122	
Pitts Dennis	\$1,921	\$2,778	\$13,990	\$145,834	\$259,596	\$39,377	\$48,301	\$42,492	\$4,346		Lunch	\$925,613	
Tate Kyson		\$1,733	\$12,005	\$7,222	\$4,141	\$75,437	\$95,075	\$17,992	\$12,316	\$300,618	Office Supplies/Softwar		
Kennedy Braxton		\$594	\$14,557	\$1,868	\$9,928	\$196,099	\$88,779		\$21,357		Professional Supplies	\$717,762	
Reid Kailani	\$6,492	\$34,247	\$82,017	\$35,148	\$84,013	\$56,348	\$51,328	\$21,774	\$1,017		Unallocated AP Expens		
Ingram Moshe	\$3,089	\$13,973	\$32,083	\$40,663	\$46,374	\$46,671	\$38,744	\$23,510	\$11,590	\$1,468	Marketing/Web	\$622,163	
Kaur Kenna	\$1,960	\$17,246	\$45,175	\$39,595	\$41,837	\$28,696	\$28,190	1 State 1 Stat	\$7,314		Professional Subscriptions/Dues	\$621,881	\$
Richard Houston	\$58	\$19,438	\$107,574	\$37,664	\$25,162	\$23,920	\$7,942		\$876		Accrued PPRT Payable	\$567.080	\$2,
Barrera Amoura	\$112	\$4,659	\$15,922	\$41,019	\$43,730	\$45,853	\$49,851	\$15,314	\$6,005	\$442	Accided PPRI Payable		
Total	\$324,900	\$2,736,266	\$3,230,025	\$5,666,767	\$6,213,440	\$5,190,040	\$4,537,656	\$5,098,992	\$1,141,254	\$405,758 \$: <sup>~</sup>	Total	\$34,545,098	\$.` >

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## Employee – Detailed View

C Zamana C		Expense Type			V	'endor		
Zamora G	iovanna	Search	(	2 0	Search		Q	
	¢0 ( () (	Expense Type	Amt	Amt Ave	Vendor	Amt	Amt Ave	^
	5266M	Airfare	\$1,802,887	\$420	AMERICAN AIRLINES	\$656,046	\$431	- 1
	\$2.00M	Suspense Credit Cards Rental Cars	\$421,662	\$21,083	DELTA	\$468,226	\$437	- 11
	Expense Amount	Hotel	\$352,194	\$387	ENTERPRISE	\$421,662	\$21,083	- 1
Administrator		Car Rental	\$72,498	\$265	SOUTHWEST AIRLINES	\$420,549	\$354	- 1
		Airline Fees	\$5,729	\$35	UNITED AIRLINES	\$173,768	\$363	
	¢//0	Tolls/Road Charges	\$1,307	\$17	AVIS	\$72,528	\$264	- 11
	3463	znotusedUndefined	\$221	\$37	ALASKA AIRLINES	\$55,566	\$695	
	$\phi$	Office Supplies/Software	\$200	\$100	AIRBNB	\$47,507	\$4,751	
	Ator \$463 Amt Ave 5,741 Count 4 by Month Jan 22 Feb 22 Mar 22 Apr 22 May 22 Jun 22 Jul 2	Telephone/Fax	\$0	\$0	HOLIDAY	\$46,162	\$306	- 11
					HILTON	\$42,295	\$388	
					HAMPTON	\$24,628	\$293	
20/	E 7/1				JETBLUE	\$23,286	\$597	
3%	5./41				DOUBLETREE	\$18,723	\$367	- 11
					FAIRFIELD	\$16,715	\$288	
Perc of Total Card Member	Count				BERKELEY	\$12,700	\$907	
	Perc of Total Card Member Count				EMBASSY	\$12,171	\$329	
Amt and Amt Avg12M by Month					DRURY	\$11,994	\$210	
●Amt ●Amt Avg12M					RESIDENCE	\$10,686	\$396	
					MARRIOTT	\$9,784	\$408	
\$0.6M					COURTYARDS	\$8,844	\$402	
2	$\sim$				SPRINGHILL	\$7,726	\$644	
\$1.4M	- \				BEST	\$6,621	\$368	
IT A					FRONTIER	\$5,798	\$153	
1 Arr					HOMES	\$5,593	\$466	
WI so.4M					TOWNEPLACE	\$4,849	\$285	
Am	<b>`</b>				HOME	\$4,543	\$349	
	I				SPIRIT	\$4,531	\$206	
\$0.0M	Mar 22 Ann 22 Mar 22 Ive 22 1 22				HOMEWOOD	\$4,218	\$469	
Nov 21 Dec 21 Jan 22 Feb 22	Mar 22 Apr 22 May 22 Jun 22 Jul 22 Month	<		>	COMFORT	\$4,061	\$338	Ý
L							A	



## Vendor Review

Vendor Review							Top 15 Vendors by AMT							
Credit card data date range begi	ngs with Nov 07, 21	021 and er	nds with Au	ıg 13, 2022			(Blank)		OUT O	F POCK	et/ca		SOUTH	COMCA
10665	154,127			68								\$1M		\$1M
Count of Vendors	Count		Сс	ount of E	mployee				\$2M					
Vendor Clean				11/7/20	21 8/13/2	022	\$4M MARRIOTT		HILTO	N		\$1M	ENTERPRISE	s s
Search		Q		0-	0,10,2	-0	\$2M		\$2M			SPECTRUM \$1M	AMAZON	SHER
Vendor Clean	Amt	Amt	Amt	Count		Count	Expense Type	Amt	ļ	Amt 🗛	Employ	yee Name	Amt	Amt /^
	•	Ave	Max		Expense I Type	Emplo	Hotel Airfare	\$3,643 \$3,527		\$! \$!		s Londyn ra Giovanna	\$6,093,89 \$2,656,69	
MARRIOTT	\$2,443,606	\$3,999	684,197	611	13		Suspense - PCARD ACCTNG	\$3,32		\$82.(	Pham		\$2,030,09	
OUT OF	\$2,392,589	\$53	10,346	45,522	112		ONLY	\$2,302	2,575	\$0Z,(		ers Raina	\$2,374,30	
POCKET/CASH/UNLISTED							Banquets - Education Use	\$2.408	3,433	\$19.		mick Zariah	\$1,181,99	
HILTON	\$1,634,090		300,618	1,666	14		Only	42,	,	+	Carrillo		\$1,119,64	
AMERICAN AIRLINES	\$1,153,764	\$362	10,555	3,183	7		Telephone/Fax	\$2,325	5,372	\$E	Ahmed		\$630.93	
DELTA	\$1,013,447	\$372	6,568	2,724	15		Meetings	\$1,844	4,642	\$5,6	Marks		\$627.96	
	\$884,048	\$303	2,070	2,922	4		Personal Car Mileage	\$1,116	5,544	1		is Alina	\$616.42	
SOUTHWEST AIRLINES	\$797,824	\$308	3,672	2,593	5		Dinner	\$938	3,122	1		ers Aleena	\$593,11	
E COMCAST	\$735,694	\$687	11,223	1,071	4		Lunch	\$925	, 5,613		Pitts D		\$558,63	
DOUBLETREE	\$548,073	\$1,557	129,735	352	9		Office Supplies/Software	\$879	9.474	1	Tate Ky		\$526.53	
ENTERPRISE	\$474,961	\$1,915	75,292	248	6		Professional Supplies	\$717	7.762	SE		dv Braxton	\$439.08	
AMAZON	\$470,202	\$121	12,891	3,897	50		Unallocated AP Expense	\$686	5,295	\$3,:	Reid K	1	\$372.38	
APPLE	\$368,180	\$4,383	104,447	84	16		Marketing/Web		2,163	S!		n Moshe	\$258.16	
GOOGLE	\$340,725	\$525	9,991	649	11		Professional		1.881	Si	Kaur K		\$230,70	
SHERATON	\$339,947	\$1,943	90,000	175	7		Subscriptions/Dues	,		Ţ.		enna d Houston	\$230,72	
UNITED AIRLINES	\$332,654	\$310	2,345	1,073	4		Accrued PPRT Payable	\$56	7,080	\$2,2		a Amoura	\$223,02	
INDEED     INDEE     INDEE	\$277,592	\$357	1,502	777	9		Marketing/Internet Ads	\$535	5,412	\$!		Brendan	\$222,90	
∃ USPS	\$275,995	\$131	1,162	2,102	10		Seminar/Course fees		3,833	\$1.2	Kilne E Kelly C		\$221,72	
Total	\$34,545,098	\$224	2,041,5 29	154,127	157	v	Utilities Total		1,222	\$2 \$2		oiton na Maia	\$200,17	rn ¢*
<	1					>	<	1.1.1.1.1.1.		>	<		1.1- 1	>



Duplicate Transa redit card data date range be						<b>\$5,486,294.7</b> Expense Amount	73 195 Vendors with		11/7/2021 8/13/2	.022
Vendor	Count of Dup Amounts	Dup Count	Sum of Expense Amount	<u>`</u>	Du	up Count and E	Expense Amount I	by Job Title		
GOOGLE	3	440	\$247,500.00		Manager					
AMERICAN AIRLINES	128	387	\$370,303.13		Expanded Duties DA					_
DELTA	119	316	\$283,540.08		Expanded Duties DA					
SOUTHWEST AIRLINES	67	209	\$147,360.67		Assistant Manager					
	47	204	\$978,240.08							
SPECTRUM	64	170	\$114,769.36		Assistant					
COMCAST	45	101	\$72,683.52		Administrator					
UNITED AIRLINES	31	77	\$48,761.72							
INDEED	34	72	\$36,275.61		mpensation Account					
Total	864	3251		Practice N	lanager of Operations					
Vendor	Expense Amount	Dup Count	Sum of Expense Amount	Emplo	Administrator (H)					
MARRIOTT	\$500,000.00	2	\$1,000,000.00							
	\$200,000.00	2	\$400,000.00		0	200	400	600 800	1000	12
	\$150,000.00	2	\$300,000.00							_
GOOGLE	\$500.00	407	\$203,500.00	Posted Date	e Employee Name	CC Trans Key	Purpose	Vendor	Expense Amount	
APPLE	\$89,138.44	2	\$178,276.88	4/11/2022	JESUS HICKS	1039657	Botox Cosmetics	AAFE	\$1.17	8.00 /
HYATT	\$50,000.00	2	\$100,000.00	5/19/2022	BENSON BRYAN	1057014	Supplies	AAFE		8.00
MARRIOTT	\$20,000.00	5	\$100,000.00	6/17/2022	JAZMIN HUTCHINSON	1068259	Supplies	AAFE		7.00
FACEBK	\$900.00	51	\$45,900.00		LAWRENCE RANGEL		Botox for Pts	AAFE		7.00
DOUBLETREE	\$15,000.00	3	\$45,000.00	2/11/2022	CASON MARKS	1013896	Melissa Duran Lopez			7.00
AMERICAN AIRLINES	\$7,757.37	5	\$38,786.85	_, ,			course		***	
AMERICAN AIRLINES	\$7,288.57	5	\$36,442.85	4/18/2022	CASON MARKS	1042258	Jessica Moore Anest	hesia	\$92	7.00
SCRIPPS	\$7,600.00	4	\$30,400.00				Sedation course			
DELTA	\$5,968.07	5	\$29,840.35	4/18/2022	CASON MARKS	1042259	Valorie Graham EFDA		\$92	7.00
SMARTBOX	\$4,780.00	6	\$28,680.00				Dunder Mifflin Radio	logy		
Total		3251	\$5,486,294.73	´ Total					\$5,486,294	4.73



Round Dollar Tra				16   Du	5 <b>1</b> Ip Count	<b>\$2,852,000</b> Expense Amount	<b>47</b> Vendors with D	uplicates 11,	/7/2021 8/13/20
Vendor	Round Round Dollar Count Amounts		Round Dollar 🔺 Sum			nd Dollar Count ar	id Expense Amou	nt by Job Title	
GOOGLE	3	36	\$53,000		Assistant Manager				
	9	18	\$775,000		Assistant				
MARRIOTT	6	13	\$1,158,000		Assistant				
SQ THE	1	10	\$10,000						
DOUBLETREE	4	8	\$79,000		Manager				
CBS TV	2	6	\$21,000	ARE D. Com	pensation Account				
NOW MEDIA	1	6	\$6,000	Ade Dr Com	pensation Account				
DIRECT	1	5	\$15,000		Administrator				
Total	20	161	\$2,852,000		Administrator (H)				
Vendor	Amount		Round Dollar A Sum	Practice Ma	anager of Operations				
GOOGLE	\$1,000	22	\$22,000		0	5	10 1	5 20	25
GOOGLE	\$2,000	11	\$22,000						
SQ THE	\$1,000	10	\$10,000	Posted Date	Employee Name	CC Trans Key	Purpose	Vendor	Expense
	\$4,000	7	\$28,000						Amount
NOW MEDIA	\$1,000	6	\$6,000	12/31/2021	ROYAL PHAM	998891	winter conference	MARRIOTT	\$500
CBS TV	\$4,000	5	\$20,000	1/3/2022	ROYAL PHAM	999150	winter conference	MARRIOTT	\$500
DIRECT	\$3,000	5	\$15,000	2/3/2022	REMI AHMED	1010593	JW Marriott Palms -	Class	\$200
MARRIOTT	\$20,000	5	\$100,000				Fee		
MEHARRY	\$4,000	4	\$16,000	2/7/2022	REMI AHMED	1011857	JW Marriott Palms -	Class	\$200
	\$15,000	3	\$45,000				Fee		
DOUBLETREE	£2.000	3	\$9,000	3/4/2022	CADE CARRILLO	1022578			\$150
GOOGLE	\$3,000								
	\$3,000 \$1,000 \$3,000	3	\$3,000 \$6,000	3/4/2022 4/25/2022	CADE CARRILLO CADE CARRILLO	1022580 1045248		OMNI	\$150 \$150



## **Outlier** Detection

Outlier R	eview							Outlier Detection				日日、2、今	
								0.0015-					
					,	¢ D '	76	0.0013					
Expense Type		Amt	Amt Max	Amt Ave	Amt Median	Count	Policy 🔨						
Hotel		\$3,643,207	137,475	\$588	197	6,198							
Airfare		\$3,527,957	12,639	\$384	355	9,194		0.0010-					
Suspense - PCARD	ACCTNG ONLY	\$2,562,575	2,041,529	\$82,664	822	31							
Banquets - Educat	ion Use Only	\$2,408,433	234,372	\$19,115	4,666	126		stry					
Telephone/Fax		\$2,325,372	16,952	\$307	257	7,574		density					
Meetings		\$1,844,642	684,197	\$5,607	107	329	)						
Personal Car Milea	ige	\$1,116,544	864	\$38	26	29,760		0.0005					
Dinner		\$938,122	10,316	\$68	26	13,807		0.0005-					
Lunch		\$925,613	4,189	\$58	34	15,918							
Office Supplies/So	ftware	\$879,474	11,370	\$78	33	11,242				A I			
Professional Suppl	lies	\$717,762	11,930	\$311	123	2,310					density: 1.634569e-04		
Unallocated AP Ex	pense	\$686,295	159,476	\$3,750	1,071	183					X: 949.723973		
Marketing/Web		\$622,163	9,991	\$518	163	1,200		0.0000-0-00	• •				-0
Professional Subsc	criptions/Dues	\$621,881	16,836		75								-
Accrued PPRT Pave	able	\$567.080	26.762	\$2.287	1.180			-10,000	-5,000	0	5,000	10,000	
Total <		\$34,545,098	2,041,529	\$224	42	154,127	>			Expens	e Amount		
Transaction Date	Employee	Expense	Type Vend	or Text			Purpose		Amt	Imputed Ave.			
									•	Mileage	_		
1/1/2022	Kline, Brendan	Airfare		RICAN AIRL	INES			ondon SLT Offsite (April)	\$17,844				
1/12/2022	Kline, Brendan	Airfare	VIRG				SLT London		\$12,639				
1/13/2022	Kline, Brendan	Airfare	VIRG					ondon SLT Offsite (April)	\$11,493				
3/17/2022	Kline, Brendan	Airfare	VIRG					ondon SLT Offsite (April)	\$11,493				
1/14/2022	Kline, Brendan	Airfare		RICAN AIRL				ondon SLT Offsite (April)	\$10,555				
1/10/2022	Kline, Brendan	Airfare		RICAN AIRL				ondon SLT Offsite (April)	\$7,757				
2/16/2022	Kline, Brendan	Airfare		RICAN AIRL				ondon SLT Offsite (April)	\$7,757				
2/19/2022	Kline, Brendan	Airfare	AME	RICAN AIRL	INES		Round Trip -	ondon SLT Offsite (April).	\$7,757				
Total									\$3,527,9 57				



#### Selected Tests Performed by Areas

#### **Population Analytics:**

- 1. Population Stats Max, Min, Ave, No of Records, Total
- 2. Cash vs. Credit Card vs. P-Card
- 3. Expenses by Geographic region
- 4. Stratification of expenses by amount, understand large and small and where the data lies
- 5. Benford's law to identify excessive frequency
- 6. Benford's law to identify impact of threshold controls
- 7. Perform completeness checking procedures
- 8. Identify lack of use and or implementation of controls such as blank description fields, generic usernames
- 9. Identify expenses to unauthorized SIC/MCC codes

#### **Trending Analytics:**

- 1. Late Report Submissions
- Transactions on holidays, weekends, and on Personal time off days
- 3. Flights booked in close proximity to travel days
- 4. Trending expenses by Organization Unit by Month
- 5. Trending expenses by Type (Hotel, flights, mileage, meals, etc.) by month
- 6. Expenses by date
- 7. Organizational Unit monthly results and forecasting
- 8. Top "X" transactions by Type by Month
- 9. Top "X" transactions by Expense Type by Month



#### Selected Tests Performed by Areas

#### People Analytics:

- 1. Headcount total, department
- 2. Spend by Employee by Business Unit
- 3. Identify Employees whose spend is increasing at "x" rate
- 4. Personal and Non- business expenses by Industry code
- 5. Compare Number of purchases and amount of purchase over time to other with similar job tiles
- 6. Identify employees with more volume and large dollar value of credit transactions
- 7. Identify employees who approved their own expense reports
- Identify Employees who spent large amounts by expense type (for example a hotel stay of \$1,250/night, when the average was \$200 for hotel in city)
- 9. Identify employees with excessive lack of supporting documentation
- 10. Expenses at Merchants that are related parties to employees

#### **Grouping Analytics:**

- 1. T&E Spend by Organization Unit
- 2. T&E Spend per Expense Type
- Calculate totals and average per day for travel by location, identify lavish locations and trips to known locations outside of the norm
- 4. Spend by Merchant, review merchant names for personal use (PayPal, Apple stores, etc.)
- 5. Group transactions by type by time period for reasonableness (for example, 2+ parking expenses per day)
- 6. Group by description and search for suspicious words, such as cash, consulting fees, misc., government official



#### Selected Tests Performed by Areas

#### Specific Risks:

- 1. Duplicates where the Amount, Date, and Employee were the same
- 2. Duplicates where the Amount, Month/Quarter and Employee were the same
- Duplicates where the same item was charged to the credit card and P-card
- 4. Duplicates submitted within 90 days
- 5. Policy non-compliance
- 6. Hotel stays with no corresponding flights
- 7. ID Payments to electronic currency vendors (PayPal, google wallet, apple pay, bitcoin, etc.)
- 8. ID third party CC fraud, such as stolen CC numbers
- 9. Excessive mileage/parking/per diem

- 10. Excessive submission below threshold
- 11. Excessive travel in "x" period of time
- 12. Split (or structured) transactions that are broken down into smaller amounts
- 13. Mileage on the same days as rental car
- 14. Identify instances where the employee received a credit from the airline, for example booked a first class seat, then flew coach and took the difference





### Attributes of a Highly Ethical Organization

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## Attributes of a Highly Ethical Organization

- 1. Person or office dedicated to anti-fraud, ethics, and compliance
- 2. Lead by example ("tone at the top")
  - a. Highest level executives promote an environment of high ethics and integrity
  - b. Board holds top level executive accountable
- 3. Encourage transparency and accountability
  - a. Review, oversight, monitoring
- 4. Well developed anti-fraud and ethics policy
  - a. Documented in writing and communicated to employees
  - b. Read and acknowledged by all employees
  - c. Communicate during hiring; carefully screen job applicants
  - d. Leverages Data Analytics to look for fraud and unethical behavior
- 5. Well developed and updated written policies and procedures





## Attributes of a Highly Ethical Organization

- 6. Regular technical training of employees on policies, procedures, applicable laws, ethics, fraud awareness, etc.
- 7. Strong compliance/internal audit programs
  - a. Internal, outsourced, or combination
  - **b.** Leverages Data Analytics to look for fraud and unethical behavior
  - c. Prioritized and communicated
  - d. Access to Board
- 8. Establish a fraud and ethics hotline
  - a. Provide for anonymity
  - b. Maintain confidentiality
  - c. Incorporate whistleblower protections; protect employees that come forward
- 9. Reinforce good behavior; don't reinforce bad behavior
  - a. Follow through with reports of misconduct and promote effective internal controls
  - b. Encourages people to come forward







#### Questions

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#### Thank you!

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